# LEAD RETRIEVAL 101

### How are you capturing and following up with all of the leads collected at your booth?

"Maximize your ROI by using ATS Lead Retrieval services."

Badges at events act as a form of identification and most importantly, electronic business cards. In an effort to streamline session attendance tracking & exhibitor lead capture show managers incorporate QR barcodes fully encoded with attendee contact info as well as important demographic data allowing the exhibitors to easily qualify and follow up.

#### Why use event provided Lead Retrieval services?

- Easy to scan & capture attendee contact + key demographic information.
- Digital qualifiers & note taking
- Lead data available in real-time & post event (saved in Cloud for up to 36 months)
- Onsite technical support included
- Easily manage your exhibit booth team's leads
- Customization and seamless integrations into your existing CRM system available.







# LEAD RETRIEVAL ORDER FORM

Click here to

ORDER ONLINE

## AS AMERICAN TRADESHOW SERVICES

#### **DISCOUNT DEADLINE: FRIDAY, SEPTEMBER 27, 2024**

- Instantly capture attendee contact info! Just <u>"Point and Scan"</u> the badges QR Code
- Personalize Leads by using our "Custom Qualifiers" with the ability for note taking
- Real-time lead data & analytics make following up a breeze; easy and efficient
- Leads stored in the cloud for up to 36 months



Handheld "State of the Art" Honeywell Scanner

MobilePlus™



Use our iPad & our LeadsPlus Application

iPad® Mini Plus™



LeadsPlus™ App

| ITEM  | DIS. DEADLINE  | SHOW RATE       | <u>QTY</u>                            | <u>SUBTOTAL</u>  | (PLEASE PRINT) BOOTH NO   |
|---|----------------|-----------------|---------------------------------------|--|---|
| Mobile Plus                                     | \$ 369.00      | \$ 419.00       |                                       | \$   | EMAIL(S)  |
| iPad Mini Plus                                  | \$ 449.00      | \$ 499.00       |                                       | \$   | ADDRESS   |
| LeadsPlus App                                   | \$ 359.00      | \$ 409.00       |                                       | \$   | CITY, STATE, ZIP, COUNTRY   |
| (First License)<br>LeadsPlus App                | \$ 99.00       | \$ 149.00       |                                       | \$   | ORDER CONTACT   |
| (Additional License)                            |                |                 |                                       |  | PHONE NO.   |
| LeadsPlus App Bundles: (First License Included) |                |                 |                                       | ONSITE CONTACT   |   |
| 3 Pack  | \$ 499.00      | \$ 549.00       |                                       | \$   | ONSITE CELL PHONE   |
| 6 Pack  | \$ 799.00      | \$ 849.00       |                                       | \$   |   |
| 10 Pack   | \$ 999.00      | \$ 1049.00      |                                       | \$   |   |
| Mobile Plus Add-                                | Ons: Pos       | t Dis. Deadline |                                       | ¢  |   |
| Custom Survey                                   | \$ 60.00       | \$ 80.00        |                                       | \$   | CARDHOLDER NAME: SECURITY   |
| Delivery & Setup                                | \$ 65.00       | \$ 85.00        |                                       | \$   | EXPIRATION DATE: / CODE:  |
| Developer Kit                                   | \$ 350.00      | \$ 350.00       |                                       |  | CARDHOLDER SIGNATURE:   |
| Click here to ORDER ONLINE Sub-Total = \$       |                |                 |                                       | Visit Us at: www.american-tradeshow.com Email Orders to: orders@american-tradeshow.com |   |
| Username: DOD2024                               | Password: 9027 |                 | e (in US Funds)= :<br>Card Surcharge= |  | Questions? Please call: 985.809.0600<br>Mail Checks to: ATTN - American Tradeshow Services   217 General Patton Ave. Mandeville, LA 70471 |