

BECOME A SPONSOR

Sponsors will have the opportunity to showcase their brand, products, and services to the participants of this year's Summit from the DoD Cybersecurity and SAP Community.

With so many partnerships already in place on key SAP and Cybersecurity contracts, industry contractors are encouraged to participate with a sponsorship or exhibit display during the event.

ATTENDEE DEMOGRAPHICS

- 42% Cybersecurity
- 29% Management
- **19%** I

- 7% Personnel Security
- 3% Software Developer

PROFESSIONAL TITLES OF ATTENDEES

Acquisition Analyst

Chief Architect

Chief Information Officer (CIO)

Chief Information Security Officer (CISO)

Chief Technology Officer (CTO)

Cloud Architect

Communications Coordinator

Computer Scientist

Contractor Program Security Officer

Cyber Intelligence Specialist

Cybersecurity Analyst

Cybersecurity Engineer

Cybersecurity Manager

Cybersecurity Specialist

Developer

Director

Director of Security

Director, Special Programs

Division Chief

Division Security Manager

Engineer

Engineering Director

Engineering Specialist

Enterprise Architect

Enterprise Cloud Architect

FSO

Government SAP Security Officer

(GSSO)

Information Assurance Cyber Manager

Information Assurance Security

Engineer

Information System Security Engineer

(ISSE)

Information System Security Manager

(ISSM)

Information Systems Security Officer

(ISSO)

IT Director

IT Infrastructure Manager

IT Manager

IT Policy Analyst

IT Specialist

Network Administrator

Network Engineer

Personnel Security Manager

Physical Security Lead

Policy Analyst

Program Manager

Project Engineer

Research Scientist

SAP Virtual Cloud Computing

Security Analyst

Security Control Assessor

Security Director

Security Engineer

Security Manager

Security Specialist

Software Developer

Software Engineer

Special Security Officer

System Administrator

Systems Architect

Systems Engineer

Technical Director

Training Developer

SPONSOR LEVEL BENEFITS

BENEFITS	PRINCIPAL	DIAMOND	GOLD	SILVER
Summit Attendee Registrations	••••	• • •	• •	•
Premium Exhibit Placement	Yes	No	No	No
Program Guide Ads	2 Full Page	1 Full Page	1 Half Page	1 Quarter Page
Recognition with company logo on:	Summit websiteSponsor signageProgram guide			

NETWORKING SOCIAL

Networking Events are flagship branding opportunities during the Summit. This sponsorship includes marketing, décor, refreshments, and entertainment. All you have to do is show up and network! Your brand will be associated with a fantastic experience that attendees will remember long past the Summit. Benefits range from personalized drink tickets to recognition during Plenary session. Your company will have an incredible opportunity to network as a premier sponsor during the social. Be the one they remember for bringing the community together in one place, at one time.

Call your sales rep to discuss the plans for this year's socials and the level of customization that will meet your marketing and branding needs.

REGISTRATION MIXER

MULTIPLE AVAILABLE

Draw attention to your brand and kick off a week of networking and connections during the registration mixer.

INCLUDES THE FOLLOWING:

- ✓ Logo placement on drink tickets distributed to attendees at the Summit
- ✓ E-mail blast to the registered Summit attendees prior to the Summit announcing the Registration Mixer
- Signage at the mixer recognizing your company as a host
- ✓ Advertisement for mixer placed in printed program guide with company logo

SUMMIT BAGS

SOLD

INCLUDES THE FOLLOWING:

- ✓ Summit bag will include your logo along with the Summit name (one color imprint)
- ✓ Bags provided by show management and distributed at registration to each attendee
- ✓ Ability to insert one single-page promotional piece (no larger) than 8.5 x 11 inches) into the Summit bags (Sponsor is responsible for production and shipping/handling to show site; insert must be approved in advance)
- ✓ All the benefits of a Diamond Level Sponsor



SUMMIT NOTEBOOKS

- ✓ Summit notebook will include your logo along with the Summit name (in a one-color imprint)
- Distributed at registration to each attendee
- All the benefits of a Diamond Level Sponsor

ATTENDEE LANYARDS

INCLUDES THE FOLLOWING:

- Company logo printed on lanyards distributed to all Summit participants at Registration
- ✓ All the benefits of a Diamond Level Sponsor

REGISTRATION AREA

INCLUDES THE FOLLOWING:

- ✓ Company logo on attendee registration signage
- ✓ Ability to include a one single-page promotional piece (no larger than 8.5 inches x 11 inches) into the Summit bag (Sponsor is responsible for production and shipping/handling to show site; insert must be approved by show management in advance)
- ✓ All the benefits of a Diamond Level Sponsor

TUMBLER CUPS

INCLUDES THE FOLLOWING:

- ✓ Tumblers will include your logo along with the Summit name
- Distributed at registration or at evening networking social to attendees
- ✓ All the benefits of a Gold Level Sponsor

SUMMIT MOBILE APP

The mobile app features all of the most current Summit updates and is used by thousands of attendees and exhibitors. The app provides the most up-to-date Summit information, facility maps, exhibitor listings, agenda, and session descriptions. Updates and announcements will all be pushed through the app.

- Company logo on opening screen of app
- ✓ Daily push notification on-site
- Recognition of sponsorship in email sent to registered attendees with app download instructions
- ✓ All the benefits of a Gold Level Sponsor

REFRESHMENTS IN VIP LOUNGE

INCLUDES THE FOLLOWING:

- ✓ Signage in VIP lounge
- ✓ The option to leave one piece of collateral on the tables in the VIP lounge (Sponsor is responsible for production and shipping/ handling to show site; item must be approved in advance by show management)
- Branded napkins
- ✓ All the benefits of a Gold Level Sponsor

HOTEL KEY CARDS (HQ HOTEL)

Your logo featured prominently on the hotel room key cards distributed to each participant staying in the headquarters hotel will be a constant reminder of your presence at the Summit.

INCLUDES THE FOLLOWING:

✓ All the benefits of a Gold Level Sponsor

MEETING ROOM IN CHARLESTON CONVENTION CENTER

Conduct meetings privately and securely using a designated meeting room at the Charleston Convention Center. Any public or large group product demonstrations must be held within the exhibit space. Company is responsible for providing A/V, internet, food and beverage, or additional furniture if desired. Limited availability.

INCLUDES THE FOLLOWING:

- Room with locking door
- ✓ Tables and chairs; configuration coordinated with customer
- ✓ Signage featuring meeting room location and company name
- ✓ All the benefits of a Gold Level Sponsor

SKYBRIDGE BRANDING

Include your logo on the skybridge from the headquarters hotel to the convention center. This is a highly visible, high-traffic area. Your brand will be the first thing attendees see when they enter and leave the building. This is a great way to showcase your company brand and raise visibility on-site in a unique way.

- ✓ Company logo on skybridge leading to the convention center
- All the benefits of a Silver Level Sponsor

AD SLIDE IN PLENARY SESSION

INCLUDES THE FOLLOWING:

- ✓ Slide with your advertisement in rotation before the plenary sessions and during the morning breaks
- ✓ Ad must be approved by show management in advance
- ✓ All the benefits of a Silver Level Sponsor

WELLNESS KIT

Ensure the wellness of all Summit attendees by providing key survival items for the busy days ahead.

INCLUDES THE FOLLOWING:

- ✓ Your logo on the outside of the wellness kit
- ✓ Kit distributed to all attendees on Wednesday morning
- ✓ All the benefits of a Silver Level Sponsor

SUMMIT BREAK REFRESHMENTS

INCLUDES THE FOLLOWING:

- ✓ Signage in prominent locations and next to breaks
- ✓ All the benefits of a Silver Level Sponsor

COFFEE BREAK

The most requested item at any Summit is coffee. Be the company to put a smile on the attendees faces as you satisfy their caffeine fix.

- ✓ Coffee to be served during the Summit breaks in the exhibit area
- ✓ Recognition in program guide
- ✓ Signage in prominent location
- ✓ All the benefits of a Silver Level Sponsor

MINTS

INCLUDES THE FOLLOWING:

- ✓ Mints/packaging will include your company logo
- ✓ Distributed at registration to each attendee
- ✓ All the benefits of a Silver Level Sponsor

ATTENDEE BAG INSERT/ GIVEAWAY

INCLUDES THE FOLLOWING:

- ✓ Insert one piece of collateral or giveaway item into each attendee Summit bag (Sponsor responsible for production, shipping/handling charges to show site, item must be approved in advance by show management)
- Show management responsible for distribution of collateral material /giveaway item
- ✓ All the benefits of a Silver Level Sponsor

PENS

INCLUDES THE FOLLOWING:

- ✓ Summit Pens will include your logo (in a one-color imprint)
- ✓ Distributed at registration to each attendee
- ✓ All the benefits of a Silver Level Sponsor

MORNING COFFEE MUG

Place your branded mug in the hands of attendees first thing in the morning. This promotional opportunity entitles the Sponsor to supply coffee mugs that will be placed prominently beside the morning break. Let the attendees carry their coffee into Plenary session while advertising for you! Coffee is provided by show management.

INCLUDES THE FOLLOWING:

- ✓ The opportunity to provide a branded coffee mug to attendees for their morning coffee (Sponsor is responsible for production and shipping/handling to show site; mugs must be approved in advance by show management and be 12 ounces or less)
- Coffee provided by show management
- ✓ All the benefits of a Silver Level Sponsor

SPONSORS



PRE-EVENT MARKETING EMAIL

An e-mail blast is a great way to get your company name and description disseminated to customers before the summit takes place.

INCLUDES THE FOLLOWING:

- ✓ 25-50 word company description with company hyperlink included at the end of an NCSI e-mail blast sent to all registered summit attendees
- ✓ All the benefits of a Silver Level Sponsor

POST-EVENT MARKETING EMAIL

An e-mail blast is a great way to keep your company name fresh in the minds of the attendees after they return from the Summit as the sponsor of the post-event email blast.

INCLUDES THE FOLLOWING:

- 25-50 word company description with company hyperlink included at the end of an NCSI e-mail blast sent to all registered summit attendees
- ✓ All the benefits of a Silver Level Sponsor

DIGITAL ADVERTISEMENT ON EVENT WEBSITE

INCLUDES THE FOLLOWING:

- ✓ Digital Ad on event website
- **✓** 300 x 250px
- \checkmark All the benefits of a Silver Level Sponsor

PROGRAM GUIDE ADVERTISING



Inside Back Cover



Full Page Ad



Half Page Ad



